



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(भारत सरकार का उपक्रम)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)

Ref: T7B1Q07408

Date: 17.07.2017

NOTICE INVITING TENDER

**NOTE: INTENDING BIDDER TO PARTICIPATE MAY DOWNLOAD FROM WEB SITE
OR**

PURCHASE TENDERS FROM THIS OFFICE

Sealed offers are invited from reputed & experienced bidders with sound technical and financial capabilities (meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-A for the subject job by the undersigned on the behalf of BHARAT HEAVY ELECTRICALS LIMITED as per the tender document. Issue of tender to any bidder shall not construe that the bidder is considered to be qualified. Consideration of their offer is subject to meeting PRE QUALIFICATION CRITERIA as mentioned in Annexure-A of NIT. Following points relevant to the tender may please be noted and complied with:

SALIENT DETAILS OF NIT		
SL NO	ISSUE	DESCRIPTION
1.0	SUBJECT	<i>The scope of bidder shall include Supply of 1 No. Centrifuge skid (Decanter Type) for 1x4.5 MLD Sewage Treatment Plant (STP) at BHEL-Bhopal.</i>
2.0	ENQUIRY NO.	T7B1Q07408 & NIT No. 33639
3.0	DETAILS OF TENDER DOCUMENT	
3.1	Technical Specifications	<i>Scope of work, technical specification, drawings etc. PY 51280 Rev. 00</i>
3.2	Price schedule Format	<i>Quoted prices should be as per Price bid format of specification.</i>
4.0	TENDER START (ZERO) DATE	17/07/2017 <i>Tender documents can be downloaded from BHEL website (www.bhel.com) till due date of submission.</i>
5.0	OFFER SUBMISSION PROCEDURE	<i>Due Date : 31/07/2017 Offers shall be addressed to : Tender box, Vendor complex, near Administrative building, BHEL RC.Puram, Hyderabad. PIN : 502032 Ph:040-2318 5256. And must be sent in a sealed cover on which tender enquiry number and the due date shall be superscribed and sent by appropriate mode to above address or dropped in tender box located at vendor complex on or before the specified time of submission of offers, preferably in the bidder's envelope. Bidder can also submit offer through email at his own risk. The offer to be submitted in two parts. Technical offer to be submitted to technicalbid_hyd@bhel.in, and price bid to be submitted to pricebid_hyd@bhel.in Interchanging the information in the mails may lead to rejection of the offer. Supplier shall have no claim on e-mail offers sent on any other e-mail ID. BHEL is no way responsible for non receipt of offers sent thru email due to server break down / Internet failure / transmission error etc. In case of e-mail offers vendor name, address including contact details shall be mentioned.</i>

PURCHASE / PROJECT ENGINEERING & SYSTEMS DIVISION
BHEL, RAMACHANDRAPURAM, HYDERABAD

		In the mail , subject should contain Enquiry no and due date. Submission time is as follows: 1. Offers by e-mail: 10.00 AM on closing day. 2. Offers to be deposited in the Tender Box (Hard Copies) : 11.00 AM on closing day. (Bidders are requested to visit website to view corrigendum/ extension/ modification to NIT before submitting offer).
6.0	DUE DATE & TIME OF OPENING OF TECHNO-COMMERCIAL OFFER.	After 13.30 hrs on latest due date of offer submission. Notes : (1) In case the due date of opening of tender becomes a non-working day, tenders shall be opened on next working day at the same time. (2) Bidder may depute representative to witness the opening of tender
7.0	EMD AMOUNT	Not Applicable
8.0	COST OF TENDER	Rs 2,000/- (non-refundable)
9.0	SCHEDULE OF Pre Bid Discussion (PBD)	To be held at Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad - Date : 24/07/2017
10.0	SEEKING CLARIFICATION	(Bidders should send the pre bid queries in soft form to vara@bhel.in, dsbaraik@bhel.in, ksrinivas@bhel.in to the following address : Sri Vara Prasad Akasam Sr. Purchase Officer / Purchase-PE&SD BHEL, Ramachandrapuram Hyderabad - 502032
11.0	INTEGRITY PACT	Not Applicable
12.0	DETAILS OF INDEPENDENT EXTERNAL MONITOR (IEM)	Not Applicable
13.0	LATEST UPDATES	Latest updates on the important dates, Amendments, Correspondences, Corrigenda, Clarifications, Changes, Errata, Modifications, Revisions, etc to Tender Specifications will be hosted in BHEL webpage (www.bhel.com → Tender Notifications → View Corrigendum) and not in the newspapers. Bidders to keep themselves updated with all such information.

- 1.0** The offer shall be submitted as per the instructions of tender document and as detailed in this NIT. Price shall not be mentioned by them anywhere in the techno-commercial offer. Price shall be furnished in the relevant price schedule only and submitted in separate sealed envelope. In case of any clarification, bidder may contact this office.
- 2.0** Unless specifically stated otherwise, bidder shall remit cost of tender (non-refundable) in the form of demand draft, drawn in favour of **Bharat Heavy Electricals Ltd. payable at Hyderabad** along with techno-commercial offer. MSE bidders are exempted from tender fees. MSE suppliers can avail the intended benefits only if they submit along with offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM-II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed, where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted officer.
- 3.0** Unless specifically stated otherwise, bidder shall deposit EMD (**Not applicable**) demand draft/ pay order in favour of Bharat Heavy Electricals Ltd, payable at Hyderabad. EMD in the form of Bank Guarantee is not acceptable.
- 4.0** The offers shall be sent as per following details in separate sealed envelopes to BHEL, Ramachandrapuram, Hyderabad as per address given below (refer salient details of NIT, pre-page, for applicability of various issues/ documents).

Sl no	Description	No of copy
I	COVER-I (TECHNO-COMMERCIAL BID)	
I.a	Offer forwarding/ covering letter.	Original
I.b	Duly filled-in 'No deviation certificate' as per prescribed format to be placed after document under sl no I.a above. In case of any deviation, the same should be submitted separately for technical & commercial parts, indicating respective clauses of tender against which deviation is taken by bidder. The list of such deviations shall be placed after document under sl no I.a above.	Original
I.c	Techno-commercial offer enclosing supporting document/ annexure/ schedules/ drawing etc as required in line with pre-qualification criteria/ prescribed format. Bidder shall mark/ index relevant document in support of corresponding pre-qualification criteria. It shall be specifically noted that all documents as per above shall be indexed properly and credential certificates issued by clients shall distinctly bear the name of organization, contact ph no, FAX no, e-mail etc.	Original
I.d	Duly filled-in annexures, formats etc.	Original
I.e	All volumes of tender document pertinent for the subject job along with this NIT together with subsequent changes to tender in the form of TCN (Tender Change Notice), Corrigneda, correspondences etc, signed & stamped on all pages.	Original.
I.f	Un-priced without disclosing rates/ price, but mentioning only `quoted' against each item of package to be submitted.	Original
I.g	Integrity Pact Agreement (Duly signed by the authorized signatory)(if applicable)	Not Applicable
I.h	Any other details preferred by bidder with proper indexing.	Original
II	COVER-II (PRICE BID – ABSOLUTE VALUE)	
II.a	Copy of offer forwarding/ covering letter (as referred in I.a).	Original
II.b	Duly filled-in Price formats together with signed preamble in separate sealed envelope.	Original
III	COVER-III (COST OF TENDER)	Applicable
IV	COVER-IV (EMD)	Not Applicable
V	COVER-V	
All aforesaid sealed covers shall be enclosed in this cover & sealed. This cover shall be super-scribed with (i) Cover no. (ii) Details of covers inside this cover and (ii) Name of the job, tender document no. & due date of submission.		

SPECIAL NOTE

- A) Your offer & documents submitted along with offer shall be signed & stamped in each page by your authorized representative. No overwriting/ correction in tender documents by bidders shall be allowed. However, if correction is unavoidable, the same may be signed by authorized signatory.
- B) All documents / annexure submitted with the offer shall be properly annexed and placed in respective places of the offer as per enclosure list mentioned in the covering letter. BHEL shall not be responsible for any missing documents.

5.0 No Deviation with respect to tender clauses and no additional clauses/ suggestions/ clarification in Techno-commercial bid/ Price bid shall normally be considered by BHEL. Bidders are requested to positively comply with the same. Offers with deviation are liable for rejection.

6.0 BHEL reserve the right to accept or reject any or all offer without assigning any reasons thereof. BHEL also reserve the right to cancel the tender wholly or partly without assigning any reason thereof. Also BHEL shall not entertain any correspondence from bidders in this matter (except for the refund of EMD, if applicable).

- 7.0** Bidders may consult this office before submitting their offers, for any clarifications regarding scope of work, facilities available at sites or on terms and conditions. No additional claim shall be entertained by BHEL in future, on account of non-acquaintance of above.
- 8.0** For any clarification on the tender document, you may seek the same through e-mail before scheduled date, from the office of the undersigned for clarification. Any clarification/ query received after pre bid discussion date will not be entertained.
- 9.0** BHEL may decide holding pre-bid discussion [PBD] with any/ all intending bidders. On such communication from BHEL, the bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL. Bidders shall plan their visit accordingly. The outcome of pre-bid discussion (PBD) shall also form part of tender.
- 10.0** In the event of any conflict between requirement of any clause of this specification/ documents/ drawings/ data sheets etc or requirements of different codes/ standards specified, the same to be brought to the knowledge of BHEL in writing for clarification before due date of seeking clarification (as applicable), otherwise, more stringent requirement as may be interpreted by BHEL shall prevail and shall be binding on you. Any typing error/ missing pages/ other clerical errors in the tender documents, noticed by you must be pointed out before pre-bid meeting/ submission of offer, or else, BHEL's interpretation shall prevail & binding on you.
- 11.0** Unless specifically mentioned otherwise, bidder's quoted price shall deemed to be in compliance with tender along with TCNs including PBD, if any.
- 12.0** Bidders shall submit Integrity Pact Agreement (Duly signed by authorized signatory who signs in the offer), if applicable, along with techno-commercial bid. This pact shall be considered as a preliminary qualification for further participation. Detail of Independent External Monitor (IEM) for the subject tender is furnished above.
- 13.0** The Price Bids of only those bidders will be opened who will be qualified for the subject job on the basis of evaluation on pre-qualification criteria/ techno-commercial bids, approval/ acceptance of customer (as applicable), etc. BHEL's decision in this regard shall be final & binding. BHEL also reserve the right to reject bidder with unsatisfactory past performance in execution of a contract. BHEL's decision in this regard shall be final & binding.
- 14.0** While BHEL reserve the right to open the price bid (Cover-II) of the offers in camera, the date & time to open the Cover-II (PRICE BID) tender opening shall be intimated to the bidders, in case BHEL decides it to be 'Public opening' and in such a case, one authorized representative of the bidder shall be allowed to attend.
- 15.0** **REVERSE AUCTION:** BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as

per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

- 16.0** Tenderers must adhere to all volumes of tender and quote accordingly. Any terms & conditions not covered in SCC will be governed by GCC.
- 17.0** Corrigendum / extension / addendum, if any, pertaining to this tender will be published in the web site www.bhel.com or will be issued directly to you, as applicable.
- 18.0** On submission of offer, further consideration will be subject to compliance to tender & qualifying requirement and customer's acceptance, as applicable.
- 19.0** Unsolicited discounts received after opening of techno commercial bid shall not be considered for evaluation. However, if the party who has submitted the unsolicited discount/rebate becomes the L-1 party, then the awarded price shall be after considering the discount.
- 20.0** In case the bidder is an "Indian Agent of Foreign Principals", Agency agreement has to be submitted along with Bid failing which offer from Bidder may not be considered.
- 21.0** Standalone bidder can neither again be a prime bidder in a consortium bid nor be a consortium partner to any other bidder. Similarly, prime bidder shall neither be a consortium partner to other prime bidder nor submit any other bid with other consortium partners. However, consortium partner may enter into consortium agreement with other prime bidder(s).
- 22.0** The offers of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL Website (www.bhel.com)
- 23.0** The bidder may have to produce original document for verification if so decided by BHEL.
- 24.0** Offer shall be submitted directly by vendor or his authorized representative / agent only and the offer should be in line with regulatory guidelines (i.e., Agency agreement between principal vendor and agent / representative shall be attached which shall be a valid one and cover the scope of services rendered by Agent, Agency commission etc.). OEM details shall be provided if supplier is not a manufacturer.

Bid envelope shall bear name of the supplier. In case of submission through authorized representative / agent, the name of representative / agent should be mentioned additionally apart from the supplier name.
- 25.0** Bidder can also submit offer through email at his own risk. The offer to be submitted in two parts . Technical offer to be submitted to ***technicalbid_hyd@bhel.in***, and price bid to be submitted to ***pricebid_hyd@bhel.in*** Interchanging the information in the mails may lead to rejection of the offer. Supplier shall have no claim on e-mail offers sent on any other e-mail ID. BHEL is no way responsible for non receipt of offers sent thru email due to server break down / Internet failure / transmission error etc. In case of e-mail offers vendor name, address including contact details shall be mentioned.

In the mail , subject should contain Enquiry no and due date.

Submission time is as follows:

- 1. Offers by e-mail: 10.00 AM on closing day.
- 2. Offers to be deposited in the Tender Box (Hard Copies) : 11.00 AM on closing day.

- 27.0** Offer received after the specified time of submission will be rejected. No further correspondence shall be entertained.

for BHARAT HEAVY ELECTRICALS LTD
Purchase Officer/Purchase PE&SD), Hyderabad

Agency	Contact details	
BHEL, PE&SD, Ramachandrapuram, Hyderabad	Address	Purchase / PE&SD, BHEL, Ramachandrapuram, Hyderabad – 502032
	Phone no	040 2318 4038, 2318 2197, 2318 5460
	E-mail	vara@bhel.in , dsbaraik@bhel.in , ksrinivas@bhel.in

Enclosures

01. Annexure-A- Format for Pre-qualification criteria.
02. Annexure-B- Format for No-deviation certificate.
03. Integrity Pact Agreement format - **Not Applicable**
04. Tender document as per above details.



भारत हेवी इलेक्ट्रिकल्स लिमिटेड

(भारत सरकार का उपक्रम)

BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India Undertaking)

ANNEXURE-A

PRE-QUALIFICATION CRITERIA

Item	CENTRIFUGE SKID(DECANTER TYPE) FOR SEWAGE TREATMENT PLANT CAPACITY – 8.0 m³/hr QUANTITY – 1 NO.
Project	4.5 MLD STP PROJECT,BHEL-BHOPAL
End Customer	BHARAT HEAVY ELECTRICALS LIMITED, BHOPAL
Customer's Consultant	-----
S.no	PRE QUALIFICATION CRITERIA
1.0	FINANCIAL CRITERIA: I) AVERAGE ANNUAL FINANCIAL TURNOVER OF BIDDER, DURING THE LAST THREE FINANCIAL YEARS (ENDING ON 31-03-2017) SHOULD NOT BE LESS THAN RS. 5.70 LAKHS (OR) EQUIVALENT IN FOREIGN CURRENCY. THE BIDDER HAS TO SUBMIT AUDITED FINANCIAL ACCOUNTS FOR LAST THREE YEARS IN SUPPORT OF MEETING THE ABOVE CRITERIA. IN CASE OF NON-AVAILABILITY OF AUDITED FINANCIAL ACCOUNT FOR 2016-17, AVAILABLE AUDITED FINANCIAL ACCOUNTS FOR LAST THREE FINANCIAL YEARS (ENDING ON 31-03-2016) SHALL BE CONSIDERED. NOTES:- A) OTHER INCOME SHALL NOT BE CONSIDERED FOR ARRIVING AT ANNUAL FINANCIAL TURNOVER/SALES. B) BIDDER HAS TO SUBMIT COPIES OF PAN CARD, CERTIFICATE OF INCORPORATION FROM THE REGISTRAR OF COMPANIES/ PARTNERSHIP DEED/ PROPRIETORSHIP DOCUMENTS ETC. AS APPLICABLE. FOR EVALUATION OF FOREIGN BIDDER, EXCHANGE RATE (TT SELLING RATE OF SBI) AS ON SCHEDULED DATE OF TENDER OPENING (PART-I BID IN CASE OF TWO-PART BID) SHALL BE CONSIDERED. C) FOREIGN BIDDER IS TO SUBMIT A LATEST REPORT FROM REPUTED THIRD PARTY BUSINESS RATING AGENCY LIKE DUN & BRADSTREET, CREDITREFORM ETC. IN ADDITION TO THE DOCUMENTS MENTIONED AT POINT (I) ABOVE FOR REVIEW OF ABOVE CRITERIA.
2.0	TECHNICAL CRITERIA : THE BIDDER SHALL BE AN ESTABLISHED MANUFACTURER OF CENTRIFUGE SKID(DECANTER TYPE) FOR SEWAGE WATER TREATMENT APPLICATIONS & HAVING ADEQUATE ENGINEERING, MANUFACTURING & TESTING FACILITIES FOR CENTRIFUGE CONFIRMING TO THE RELEVANT APPLICABLE CODES AND STANDARDS. THE CENTRIFUGE MODEL OFFERED SHALL BE FROM THE EXISTING REGULAR MANUFACTURING RANGE OF BIDDER. THE OFFERED CENTRIFUGE MODEL SHALL MEET THE MINIMUM SERVICE & MANUFACTURING EXPERIENCE SPECIFIED AS BELOW: CENTRIFUGE SHALL BE IDENTICAL OR VALIDLY SIMILAR IN TERMS OF • TYPE I.E DECANTER TYPE FOR SEWAGE WATER TREATMENT PLANT WITH SLUDGE AS A FEED • CAPACITY/FLOW RATE • MATERIALS ETC. • APPLICATION. AS COMPARED TO AT LEAST 10 UNITS OF THE PROPOSED MODEL DESIGNED, MANUFACTURED, TESTED AND SUPPLIED FROM THE PROPOSED MANUFACTURING PLANT IN THE LAST 7(SEVEN) YEARS FROM THE DATE OF ISSUE OF ENQUIRY AND AT LEAST FIVE OF THESE UNITS SHALL HAVE SUCCESSFULLY OPERATED IN THE FIELD FOR AT LEAST 8000 HOURS INDIVIDUALLY WITHOUT ANY MAJOR PROBLEM AS ON THE DATE OF ISSUE OF ENQUIRY IN THE LAST THREE YEARS. AS A PROOF FOR THE SAME, DATE OF SUPPLY/ COMMISSIONING REPORT/CUSTOMER SATISFACTION REPORT WILL BE CONSIDERED AND SAME TO BE PROVIDED BY BIDDER.

	ACCORDINGLY, BIDDER TO FURNISH REFERENCE LIST FOR THE CENTRIFUGE(DECANTER TYPE) CONSISTING OF YEAR OF SUPPLY, APPLICATION, CUSTOMER NAME, QUANTITY ETC. AS A MINIMUM.
3.0	IN CASE OF BIDDING WITH CONSORTIUM/ TIE-UP/ LICENCE AGREEMENT, RELEVANT SUPPORTING DOCUMENT SHALL BE SUBMITTED.
4.0	ADDITIONAL REQUIREMENTS
NOTES:	
A	BIDDER SHALL SUBMIT REQUISITE DOCUMENTS, TO COMPLY WITH AFORESAID CRITERIA, PROPERLY INDEXED, ALONG WITH OFFER.
B	AFTER SATISFACTORY FULFILLMENT OF ALL THE ABOVE CRITERIA/ REQUIREMENT, OFFER SHALL BE CONSIDERED FOR FURTHER EVALUATION AS PER NIT AND ALL OTHER TERMS OF THE TENDER.
C	BIDDER(S) ALREADY REGISTERED WITH BHEL OTHER UNITS OR BHEL-PE&SD FOR SUBJECT PACKAGE, ALSO NEED TO SUBMIT CREDENTIALS FOR CRITERIA INDICATED ABOVE. ALSO, THEY MUST SUBMIT THE RELEVANT DOCUMENTS AS THE PROOF OF THEIR REGISTRATION WITH BHEL-OTHER UNITS FOR SUBJECT PACKAGE.
D	CONSIDERATION OF OFFER WILL BE SUBJECT TO CUSTOMER'S APPROVAL OF BIDDER.
E	BIDDERS SHOULD HAVE TECHNOLOGICAL CAPABILITY FOR COMMUNICATION/TRANSMIT THROUGH ELECTRONIC MEDIA/REVERSE AUCTION PROCESS.
F	MERE SUBMISSION OF ABOVE DOCUMENTS DOES NOT ENTITLE BIDDERS FOR ORDER PLACEMENT / ENLISTMENT AS REGISTERED VENDOR / ISSUE OF FURTHER TENDERS IN FUTURE; THE DOCUMENTS SHALL BE SUBJECT TO BHEL'S SCRUTINY AND PHYSICAL VERIFICATION OF FACILITIES, IF REQUIRED.

ANNEXURE - B

FORMAT FOR NO DEVIATION CERTIFICATE
(To be submitted in the bidder's letter head)

Purchase / PE&SD
BHARAT HEAVY ELECTRICALS LIMITED,
Ramachandrapuram
Hyderabad-502032

Sub	No Deviation Certificate.	
Job	The scope of bidder shall include Supply of Centrifuge skid (Decanter Type) for 1x4.5 MLD Sewage Treatment Plant (STP) AT BHEL-Bhopal.	
Ref	01	ENQUIRY No. T7B1Q07408 / NIT NO. 33639
	02	BHEL's NIT, with technical documents reference no PY 51280 Rev. 00
	03	All other pertinent issues till date.

Dear Sirs,

With reference to above, this is to confirm that, we have read the tender documents and noted the job content. We also confirm that we have not changed/ modified the tender documents as appeared in the website/ issued by you and in case of such observance at any stage, it shall be treated as null and void.

We hereby confirm that we have not taken any deviation from tender clauses together with other references as enumerated in the above referred NIT. We hereby confirm our unqualified acceptance to all terms & conditions, General Conditions of Contract, Specific Conditions of Contract, all other annexures, unqualified compliance to technical specification, corrigenda integrity pact (if applicable) and acceptance to reverse auctioning process.

In the event of observance of any deviation in any part of our offer at a later date whether implicit or explicit, the deviations shall stand null & void.

We confirm to have submitted offer in accordance with tender instructions and as per aforesaid references.

Thanking you,

Yours faithfully,

(Signature, date & seal of authorized
Representative of the bidder)